

# CRMLS MATRIX

## Quick Reference Guide

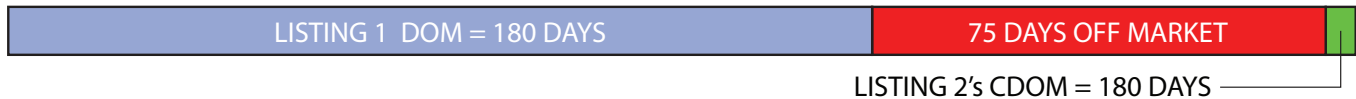
### Calculating CDOM (Cumulative Days on Market)

CDOM (Cumulative Days on Market) is the collective sum of the DOM (Days on Market) from the current listing and any previous listings for a specific property. The CDOM for any new listing will include the DOM from any previous listings for that property unless the previous listing was off the market for more than 90 days or was Sold/Leased.

To better understand how the CDOM for a listing is calculated, refer to the examples below:

#### ***Under 90 days***

Listing 1 had a DOM of 180 days before it expired. The same property was re-listed 75 days later as Listing 2. Based on the 90 Day rule, the CDOM for Listing 2 would be 180 days.



#### ***Over 90 Days***

Listing 1 had a DOM of 80 days before it expired. The same property was re-listed 120 days later as Listing 2. Based on the 90 Day rule, the CDOM for Listing 2 would be 0 days.



#### ***Sold/Leased***

Listing 1 had a DOM of 30 days before it was sold. The same property was re-listed 10 days later as Listing 2. Based on the Sold/Leased rule, the CDOM for Listing 2 would be 0 days.



\*Special conditions exist for duplicate/overlapping listings.