



# Listing Input Form: Business Opportunity

All required fields are indicated with an asterisk \*

## 1. BASICS

### Listing Information:

\*Price: \$ \_\_\_\_\_

Low Range Price:  
\$ \_\_\_\_\_

### \*Listing Type:

- Exclusive Agency
- Exclusive Right with Exception
- Exclusive Right To Sells
- Net
- Open
- Probate

### \*Service Type:

- Full service
- Limited Service
- Entry Only

### Address Information:

\*Street #: \_\_\_\_\_ Street Direction: \_\_\_\_\_ \*Street Name: \_\_\_\_\_ Street Direction Suffix: \_\_\_\_\_ Street Suffix: \_\_\_\_\_

\*Area:(see attached list): \_\_\_\_\_ \*County: \_\_\_\_\_

\*City: \_\_\_\_\_ \*State: \_\_\_\_\_ \*Zip: \_\_\_\_\_

\*Cross Street: \_\_\_\_\_ \*Thomas Guide Number: \_\_\_\_\_

### Other:

Motivation For Selling: \_\_\_\_\_

Want: \_\_\_\_\_

## 2. Features:

### \*Terms:

- |   |  |  |   |
|---|--|--|---|
| <input type="checkbox"/> All Inclusive Trust Deed | <input type="checkbox"/> Contract        | <input type="checkbox"/> Owner Will Carry            | <input type="checkbox"/> Trade            |
| <input type="checkbox"/> Cal Vet Loan             | <input type="checkbox"/> Exchange        | <input type="checkbox"/> Real Estate Owned           | <input type="checkbox"/> Trust Conveyance |
| <input type="checkbox"/> Cash                     | <input type="checkbox"/> Fannie Mae      | <input type="checkbox"/> FHA Loan                    | <input type="checkbox"/> VA Loan          |
| <input type="checkbox"/> Cash To Existing Loan    | <input type="checkbox"/> Freddie Mac     | <input type="checkbox"/> Short Pay/Subject to Lender | <input type="checkbox"/> VA No Loan       |
| <input type="checkbox"/> Cash to New Loan         | <input type="checkbox"/> Lease Option    | <input type="checkbox"/> Subject To Court            | <input type="checkbox"/> VA No No Loan    |
|   | <input type="checkbox"/> Owner May Carry | <input type="checkbox"/> Subject To Other            |   |
|   |  | <input type="checkbox"/> Submit                      |   |

**Property Description:** The Property description may only contain a description of the property, its features, its location or community, specific terms to or exclusions from a sale (or lease), or legally required statements. All text must be entered in the English language ONLY. The following are NOT allowed to appear in the property description: Gate/Alarm Codes, Lockbox Combo, FSBO, Vacant, Open House Information, Email Addresses, Website Addresses, Phone Numbers, Agent, Assistant, Co-Lister or Owner Names, any language that violates Fair Housing/HUD Guidelines, Foreclosure, REO or Short Sale.

---



---



---



---



---

**Virtual Tour:** The Virtual Tour field shall contain ONLY a live link to a Virtual Tour of the property. The Virtual Tour may not include such things as: agent/broker photos, agent/broker names, phone numbers, website address, e-mail addresses or advertising other than about the property, No messages or solicitation of any kind. (i.e. <http://www.google.com> ).

---

Seller's Initials (\_\_\_\_)(\_\_\_\_) Agent/Broker/Participants Initial (\_\_\_\_)(\_\_\_\_)



# Listing Input Form: Business Opportunity

All required fields are indicated with an asterisk \*

## 3. Additional:

### Business Information

#### Business Type:

- |  |  |   |
|--|--|---|
| <input type="checkbox"/> Automotive/Services Stations          | <input type="checkbox"/> Food Services           | <input type="checkbox"/> Services - General             |
| <input type="checkbox"/> Beauty                                | <input type="checkbox"/> Gift/Florist/Card Shops | <input type="checkbox"/> Services - Office/Professional |
| <input type="checkbox"/> Coin Operated                         | <input type="checkbox"/> Liquor Stores           | <input type="checkbox"/> Tavern/ Cocktail Lounges       |
| <input type="checkbox"/> Convenience Market/ Dairy/Supermarket | <input type="checkbox"/> Manufacturing           | <input type="checkbox"/> Video                          |
| <input type="checkbox"/> Distribution/Wholesale                | <input type="checkbox"/> Other See Remarks       |   |
| <input type="checkbox"/> Dry Cleaners                          | <input type="checkbox"/> Retail                  |   |

#### Type of Lease:

- Full Service Gross  
 Gross  
 Modified Gross  
 Other  
 Percentage  
 Triple Net

Monthly Rent: \$ \_\_\_\_\_ Sqft: \_\_\_\_\_ Lease/Sqft: \_\_\_\_\_ Lease Expiry Date: \_\_\_\_\_

Lease Deposit: \$ \_\_\_\_\_ Pct Lease: \_\_\_\_\_ Renewal Option: \_\_\_\_\_

EQUIPMENT IN RENT: \_\_\_\_\_

Contracted Lease Equipment: \_\_\_\_\_

### Number of Employees:

Full: \_\_\_\_\_ Part: \_\_\_\_\_ Total: \_\_\_\_\_

#### Other:

How Long Est.: \_\_\_\_\_ With Present Owner: \_\_\_\_\_ Avg Customer Count: \_\_\_\_\_ Owner Work Hrs/Wk: \_\_\_\_\_

Owner Train \_\_\_\_\_ Parking Spaces: \_\_\_\_\_ Days/Hrs Open: \_\_\_\_\_

Yes  No

Avg Mark Up: \_\_\_\_\_ Storage Facility: \_\_\_\_\_ Water: \_\_\_\_\_  
 District  Private  
 Other  Well

## 4. Balance Sheet:

### Financial Information:

#### Assets

Cash: \_\_\_\_\_  
 Inventory: \_\_\_\_\_  
 Accts Rec: \_\_\_\_\_  
 Equipment: \_\_\_\_\_  
 Leasehold: \_\_\_\_\_  
 Real Est: \_\_\_\_\_  
 Other: \_\_\_\_\_  
 Total: \_\_\_\_\_

#### Annual Expense:

Total Rent: \_\_\_\_\_  
 Insurance: \_\_\_\_\_  
 Advertising: \_\_\_\_\_  
 Accounting: \_\_\_\_\_  
 Supplies: \_\_\_\_\_  
 Telephone: \_\_\_\_\_  
 Taxes: \_\_\_\_\_  
 Licenses: \_\_\_\_\_  
 Equipment Rental: \_\_\_\_\_  
 Repairs: \_\_\_\_\_  
 Payroll: \_\_\_\_\_  
 Payroll Tax: \_\_\_\_\_  
 Other: \_\_\_\_\_  
 Other: \_\_\_\_\_  
 Total Expense: \_\_\_\_\_

#### Annual Income Statement:

Gross Sales: \_\_\_\_\_  
 Cost of Sales: \_\_\_\_\_ -  
 Gross Profit: \_\_\_\_\_ =  
 Total Expenses: \_\_\_\_\_ -  
 Net Income: \_\_\_\_\_ =

#### Adjustments:

Owner's Salary: \_\_\_\_\_  
 Manager's Salary: \_\_\_\_\_  
 Interest: \_\_\_\_\_  
 Depreciation: \_\_\_\_\_  
 Fringes: \_\_\_\_\_  
 Adjustment: \_\_\_\_\_  
 Adjusted Net Income: \_\_\_\_\_

#### Liabilities:

Accounts Payable: \_\_\_\_\_  
 Accrued Expense: \_\_\_\_\_  
 Long Term: \_\_\_\_\_  
 Total: \_\_\_\_\_  
 Retained Earn: \_\_\_\_\_



## 5. Price Includes:

CNTC: \_\_\_\_\_

Equipment: \_\_\_\_\_

Lease Value: \_\_\_\_\_

Goodwill: \_\_\_\_\_

Licenses: \_\_\_\_\_

Real Estate: \_\_\_\_\_

MCA: \_\_\_\_\_

Inventory: \_\_\_\_\_

Other 1: \_\_\_\_\_

Other Description: \_\_\_\_\_

Other 2: \_\_\_\_\_

Total Price Includes: \_\_\_\_\_

## 6. ROI:

### Return On Investment:

Gross Profit: \_\_\_\_\_

- Total Expenses: \_\_\_\_\_ + Adjusted Net Income: \_\_\_\_\_

Cash Flow: \_\_\_\_\_ / (DP+ CC): \_\_\_\_\_ = % R.O.I. : \_\_\_\_\_

Principal: \_\_\_\_\_ - Debt Service: \_\_\_\_\_

+ Interest: \_\_\_\_\_

## 7. Listing Information: (Continued on Page 4)

\*List Date: \_\_\_\_\_

\*Expiration Date: \_\_\_\_\_

\*Selling Office Compensation:

\*Dual Var/Rate of Commission:

- Call For Information
- No
- See Remarks
- Yes

\*Showing Instructions:

- Appointment Only
- Call First
- Call Listing Office
- Direct
- Drive By
- Gate Pass
- Key In Listing Office
- Restricted Access- Call Listing Agent
- See Remarks
- Subject To Inspection

Office Comments: \_\_\_\_\_



# Listing Input Form: Business Opportunity

All required fields are indicated with an asterisk \*

## Owner and Agent Information: (Continued from Page 3)

Owner:  Corporation  Franchise  Partnership  S Corporation  Sole Proprietor

\*List Agent Public ID: \_\_\_\_\_ \*Email Address 2: \_\_\_\_\_

Co-List Agent Public ID: \_\_\_\_\_ Co-List Agent Name: \_\_\_\_\_

## 8. MLS:

Listing Paid:  Yes  No Broker Loaded:  Yes  No

Before selecting "No" on any of the below options written authorization from the seller is required.

\*Free Internet Ad:  Yes  No \*Send Address:  Yes  No

VOW Allow Blog:  Yes  No VOW Allow AVM:  Yes  No

**"The Information contained above is furnished for the sole benefit of Participants of MRMLS. All Information is intended as representative but is not guaranteed to be accurate."**

*Agent Signature	Date	*Seller's Signature	Date
*Broker/Participant's Signature	Date	*Seller's Signature	Date

### Area List By Alphabetical Order (continued on the next page)

29 Palms- 371	Bell Gardens, Bell E of 710,	Caliente- CLTE	Coast District- CD
Acton- ACTO	Commerce S of 26th- T3	California City- CAC	College Park East- 48
Adelanto- ADL	Bellflower N of Alondra, E of Bellflower- RH	Calipatria- CALP	College Park West- 53
Aerial Acres- AACR	Bellflower N of Alondra, W of Bellflower- RJ	Camarillo- CAM	College/University Park Estates- 37
Agoura- AGOA	Bellflower North of 91 Frwy, S of Alondra- RG	Cambria- CAMB	Colton- 273
Agua Dulce- ADUL	Bellflower South of 91 Frwy- RF	Campo- CAMP	Columbus Grove- CG
Aguaanga/Anza- 221	Belmont Heights, Alamitos Heights- 2	Cantil- CNTL	Compton N of Rosecrans, E of Central- RN
Airport Area- AA	Belmont Shore/Park, Naples,	Canyon Country 1- CAN1	Compton S of Rosecrans, E of Alameda- RO
Airport District & Dale- 373	Marina Pac, Bay Hrbr- 1	Canyon Country 2- CAN2	Compton S of Rosecrans, E of Central,
Alhambra- 601	Berkeley- BERK	Canyon Country 3- CAN3	W of Alameda- RP
Aliso Viejo- AV	Bermuda Dunes, Myoma- 312	Canyon Lake- 236	Compton West of Central- RQ
Alpine- ALP	Beverly Center-Miracle Mile- C19	Capistrano Beach- CB	Copper Hill North- COPN
Alpine Forest- ALPF	Beverly Glen- BGLN	Cardiff by the Sea- CAS	Cornell- CRNL
Altadena- 604	Beverly Hills- C01	Carlsbad- CAR	Corona- 248
Alturas-Modoc- ALT	Beverly Hills Post Office- C02	Carmel Valley- CAV	Corona Del Mar - Spyglass- CS
Anaheim East of Harbor- 78	Beverlywood Vicinity- C09	Carpinteria- CPTA	Coronado- CORO
Anaheim Hills- 77	Big Bear Area- 289	Carson Park- 25	Coto De Caza- CC
Anaheim N of River, E of Lakeview- 93	Big Bear City- BBC	Casa Conejo- CCON	Country Club- 171
Anaheim West of Harbor- 79	Big Mountain Ridge- BMRG	Casmalia- CASM	Country Club Park- CCPK
Antelope Acres- ANTA	Big Pines- BPN5	Castaic Junction- CJCT	County Strip- 123
Apple Valley- APPV	Big River- BGR	Castellammare- CSTL	Covina- 614
Arcadia- 605	Big Rock- BRCK	Catalina- 1C	Crenshaw- CREN
Arrowhead Area- 287	Bixby Hill- 38	Cathedral City North- 335	Crest- 174
Arroya Grande- ARRG	Bixby, Bixby Knolls, Los Cerritos- 6	Cathedral City South- 336	Crest Gardens, Mayfair, Signature- 21
Artcraft Manor- 35	Bloomington- 265	Cayucos- CAYU	Crestline Area- 286
Artesia- RC	Blythe- 374	Central Carson- 136	Creston- CRST
Arvin- ARVN	Bodfish- BFSH	Central Costa Mesa- C4	Crystal Cove- CR
Atascadero- ATSC	Bodger Park/EI Camino- 111	Central Gardena- 119	Cudahy, SouthGate W of 710, HuntPk S of
Athens- ATHN	Bombay Beach- BMBY	Central Palm Springs- 332	Florence- T2
Atwater- 606	Bonds Corner- BCRN	Central SFV- CSF	Cuddy Valley- CDYV
Avila Beach- AVIL	Bonita- BON	Central Simi- SVC	Cuesta By The Sea- CBTS
Azusa- 607	Bonsall- BNSL	Central Torrance- 126	Culver City- C28
Baker- BAKR	Boron- BORN	Cerritos North of 91 Frwy- RA	Cuyama- CYMA
Bakersfield- BKSF	Borrega Springs- BSPG	Cerritos South of 91 Frwy, E of Norwalk- RB	Cypress N of Orangewood, S Of Katella- 57
Balboa Peninsula- NP	Boulevard- BOU	Cerritos South of 91 Frwy, W of Norwalk- RD	Cypress North of Katella- 80
Baldwin Hills- BLDH	Bouquet Canyon- BOUQ	Channel Islands Beach- CHIB	Cypress Park- CYPK
Baldwin Lake- BALD	Boyle Heights- BOYH	Charter Oak- COAK	Cypress South of Orangewood- 56
Baldwin Pk/Irwindale- 608	Bradbury- 609	Cheviot Hills- CHEV	Dana Hills- DH
Ballard- BLRD	Brawley- BRAW	China Lake- CHLK	Del Cerro- DEC
Banning/Beaumont/Cherry Valley- 263	Brea- 86	Chinatown- CHNA	Del Kern- DELK
Bard- BARD	Brentwood- C06	Chino- 681	Del Mar- DEM
Bardsdale- BRDL	Brundage- BRND	Chino Hills- 682	Del Obispo- DO
Barstow- BSTW	Buellton- BUEL	Cholame- CHOL	Del Sur- DSUR
Barton Hill- 189	Buena Park- 82	Chula Vista- CHU	Delano- DELA
Bassett- BST	Burbank- 610	Circle J Ranch- CJRC	Descanso- DES
Baywood Park- BWPK	Burbank East- BRBE	City Ranch- CRCH	Desert Center, Eagle Mountain- 319
B-Bar-H- 342	Burbank West- BRBW	City Terrace- CTER	Desert Heights- 370
Bear Valley Springs- BVSP	Buttonwillow- BWIL	Clairemont Mesa- CLM	Desert Hot Springs- 340
Bel Air - Holmby Hills- C04	Caldors Corner- CALD	Claremont- 683	Desert Lake- DSLK
Bel Air Estates- BAES	Calexico- CALX	Coachella- 315	Devore/Verde- 279





# Listing Input Form: Business Opportunity

All required fields are indicated with an asterisk \*

## Area List By Alphabetical Order (continued on the next page)

North Gardena- 115	Penngrove- PGRV	San Bernardino- 274	Stockdale- STDL
North Gateway- 116	Perris- 229	San Buenaventura- SBUE	Stockton- STCK
North Hawthorne- 108	Phelan- PHEL	San Carlos- SAC	Stratford Square, University- 32
North Hollywood- 642	Pico- PICO	San Clemente Central- SC	Sugarloaf- SGLF
North Inglewood- 101	Pico Rivera- 649	San Clemente North- SN	Sulpher Springs- SULS
North Laguna- NL	Pine Cove- PNCV	San Clemente Southeast- SE	Summerland- SMLD
North Lawndale- 112	Pine Mountain Club- PMCL	San Clemente Southwest- SW	Sun City- 228
North Long Beach- 7	Pine Valley- PIV	San Diego- SD	Sun Village- SVLG
North Moorpark- NMP	Pinetree- PINE	San Dimas- 689	Sunland/Tujunga- 659
North Palm Desert- 322	Pinon Hills- PINH	San Francisco- SFO	Sunnymead- SNMD
North Park- NOP	Pinon Pines- PPIN	San Gabriel- 654	Sunset Strip - Hollywood Hills West- C03
North San Die County- 283	Pinyon Pines, Garner Valley- 326	San Jose- SJOS	Surf- SRF
North Shore- 311	Piru- PIRU	San Juan North- JN	Surprise- SURP
North Tustin- NTS	Pismo Beach- PSMO	San Juan South- JS	Sycamore Canyon- 91
Northeast Downey, N of Firestone, E of Downey- D1	Placentia- 84	San Luis Obispo- SLO	Sylvia Park- SYLV
Northern- C24	Placerita Canyon- PLAC	San Luis Rey- SLR	aft- TAFT
Northlake- NLAKE	Playa Del Rey- C31	San Marcos- SAM	Talega- TL
Northpark- NK	Playa Vista- C39	San Marino- 655	Tecate- TEC
Northwest Downey, N of Firestone, W of Downey- D2	Plaza- 185	San Miguel- SMIG	Tehachapi- THP
Northwest Huntington Beach- 17	Plum Canyon- PLUM	San Pedro - North- 193	Temecula-Central North- 211
Northwood- NW	Point Dume- DUME	San Simeon- SSIM	Temecula-East- 217
Norwalk- M1	Point Fermin- 181	San Ysidro- SYSI	Temecula-Hills West- 202
Norwalk South of Alondra- RE	Point Loma- POL	Sand Canyon- SAND	Temecula-North- 209
Norwood Village- NRWD	Point Mugu- PMGU	Sandberg- SBRG	Temecula-Northeast- 218
Nuevo/Juniper Flats- 230	Poly High- 9	Santa Ana North of First- 70	Temecula-South- 213
Oak Creek- OC	Pomona- 687	Santa Ana South of First- 69	Temecula-Southeast- 214
Oak Glen- OAKG	Pond- POND	Santa Barbara- SBAR	Temecula-West- 201
Oak Hills- OKH	Port Hueneme- PHUE	Santa Fe Springs- M2	Temecula-Wine Country- 216
Oak View- OAKV	Porterville- PORT	Santa Margarita- SMRG	Temple City- 661
Oban- OBAN	Portola Hills- PH	Santa Maria- SMIA	Templeton- TTON
Ocean Beach- OCB	Portola Springs- PS	Santa Monica- C14	Tesoro de Valle- TSRO
Ocean Park- OCPK	Potrero- POT	Santa Paula- SPL	Thermal- 316
Oceano- OCNO	Poway- POW	Santa Rosa- SRA	Thousand Oaks East- TOE
Oceanside- OCE	Pozo- POZO	Santa Ynez- YNEZ	Thousand Oaks West- TOW
Ocotillo- OCOT	Pumpkin Center- PPKN	Santa Ysabel- SYSA	Thousand Palms- 320
Oildale- OIL	PV Dr East- 167	Santee- SAN	Tierrasanta- TIE
Ojai- OJAI	PV Dr North- 165	Saticoy- SCOY	Topanga- TOP
Olancho- OLAN	PV Dr South- 169	Sawtelle- SWTL	Topanga Park- TPP
Old Canyon- OLDC	Quail Hill- QH	Scripps Miramar- SCM	Trabuco Canyon- TC
Old Torrance- 134	Quail Valley- 235	Seal Beach- 1A	Trona- TRNA
Old Town San Diego- OTS	Quartz Hill- QHL	Sedco- SEDC	Tropico Village- TROP
Old Towne Orange- OTO	Rainbow- RNBW	Seeley- SLEY	Trousdale Estates- TROU
Olive View- OLIV	Rainbow Glen- RBGL	Shadow Hills- 672	Tupman- TUPM
Ontario- 686	Ramona- RAM	Shafter- SHAF	Turtle Ridge- TRG
Onyx- ONYX	Ramona/Burleigh- 109	Shandon- SHDN	Turtle Rock- TR
Onyx Summit- ONXS	Ranchita- RAN	Sierra Madre- 656	Tustin- 71
Orange & Garden Grove, E of Harbor, N of 22 Fwy- 72	Rancho Bernardo- RAB	Signal Hill- 8	Tustin Field- TF
Orange, Orange Park Acres E of 55- 75	Rancho Capistrano- RCP	Silver Lake- 671	Tustin Ranch- 89
Orangetree- OT	Rancho Cucamonga- 688	Silver Spur- 176	Universal City- UCTY
Orchard Hills- OH	Rancho Dominguez- 138	Silver Strand- OXSS	University City- UNIV
Orcutt- ORCT	Rancho Mirage- 321	Silverado Canyon- SI	University Park- UP
Ortega Mountain/Riverside Cnty- ORTG	Rancho Park- RPRK	Simi Wood Ranch- SWR	University Town Center- UT
Ortega/Orange County- OR	Rancho Penasquitos- RAP	Simmler- SMLR	Upland- 690
Otay Mesa- OTM	Rancho San Clemente- RS	Sisquoc- SQUC	Val Verde- VVER
Out of Area- 699	Rancho San Joaquin- SJ	Sky Valley- 344	Val Verde Park- VVPK
Oxnard- OXN	Rancho Santa Fe- RAS	Sleepy Valley- SLPV	Valencia 1- VAL1
Oxnard Shores- OXSH	Rancho Santa Margarita Central- R2	So. El Monte- 657	Valencia Belcaro- BCRO
Pacific Beach- PAB	Rancho Santa Margarita North- R1	So. Pasadena- 658	Valencia Bridgeport- VALB
Pacific Grove- PACG	Rancho Vista- RVIS	Solana Beach- SOL	Valencia Copperhill- VALC
Pacific Palisades- C15	Randsburg- RAND	Soledad- SOLE	Valencia Creekside- CRSD
Pacific Square- 118	Ravenna- RVNA	Solvang- VANG	Valencia North- VALN
Painted Hills- 343	Reche Canyon- 285	Somis- SOM	Valencia Northbridge- NBRG
Pala- PAL	Redlands- 268	Sorrento- SOR	Valencia Northpark- NPRK
Palisades- 180	Redman- RDMN	South Carson- 139	Valencia Summit- VSUM
Palisades Heights- PALH	Rialto- 272	South Coast Metro- C3	Valencia West Creek- VLWC
Palmdale- PLM	Ridgecrest- RCR	South East Torrance- 135	Valencia West Hills- VLWH
Palms - Mar Vista- C13	Ritter Ranch- RTTR	South East Torrance - West- 127	Valencia Westridge- VWES
Palo Verde- PALO	River Kern- RKRN	South End Palm Springs- 334	Valencia Woodlands- VALW
Palomar Mountain- PAM	Riverside- 252	South Gardena- 120	Valerie Jean's, Oasis, Desert Shores, Salton Cty- 317
Paradise- PARA	Robinson Ranch- RR	South Gate E of 710- T4	Valley Center- VC
Paradise Hills- PAH	Rolling Hills- 166	South Huntington Beach- 14	Valmonte- 164
Paramount North of Somerset- RL	Romoland- 225	South Inglewood- 102	Valyermo- VYMO
Paramount South of Somerset- RK	Romona- RMNA	South Laguna- SL	Vanderburg Village- VVIL
Park Estates- 36	Roosevelt- RVLT	South Lawndale- 113	Venice- C11
Park Hills Heights- PHHT	Rosamond- ROSA	South Moorpark- SMP	Ventura- VTU
Parker Road- PRKR	Rose Park- RSPK	South of Conant- 31	Verdugo City- VCI
Parklabrea- PKBR	Rosemead/S. San Gabriel- 651	South Palm Desert- 323	Vernon, Maywood, Hunt Pk & Bell, N of Florence- T1
Pasadena (NE)- 646	Rosewood- RSWD	South San Francisco- SSFO	Victor Valley- VTVL
Pasadena (NW)- 645	Rossmoor- 51	South San Jose Hills- SSSJH	Victorville- VIC
Pasadena (SE)- 648	Rossmoyne & Verdu Woodlands- 627	South Shores- 179	View Park- VWPK
Pasadena (SW)- 647	Rowland Heights- 652	South Stevenson Ranch- SOSR	Villa Park- 73
Paso Robles- PSOR	Running Springs Area- 288	South Torrance- 129	Vista- VST
Pauma Valley- PAU	S of Bolsa, E of Beach- 67	Southeast Downey, S of Firestone, E of Downey- D4	Vista Del Oro- 183
Pearsonville- PVLE	S Redondo Bch N of Torrance BI- 155	Southwest Costa Mesa- C2	Vista Park- VPRK
Pearblossom- PBLM	S Redondo Bch S of Torrance BI- 156	Southwest Downey, S of Firestone, W of Downey- D3	Wagon Wheel- WW
Pearland- PEAR	S Redondo Bch W of PCH- 157	Southwood- 130	Walnut- 668
Pebble Beach- PBBB	S.E. Area- 346	Spring Valley- SPV	Walnut (Irvine)- WN
Peninsula Center- 175	S.W. Area- 347	Stallion Springs- STSP	WalnutPk, HuntPk, Bell N of Florence, and Cudahy- T5
	Sacramento- SCTO	Stevenson Ranch- STEV	
	Sage-Southwest Hemet- 220		
	Salton Sea Beach- SLTB		



# Listing Input Form: Business Opportunity

All required fields are indicated with an asterisk \*

## Area List By Alphabetical Order

Walteria- 125	West Torrance- 131	Wilderville- WDWL	Woodcrest- WOOD
Wasco- WSCO	West Wilmington- 195	Wildomar- 240	Woodside Village- WDSV
Watts- WATT	Westchester- C29	Willits- WILL	Woody- WODY
Weldon- WLDN	Westlake Village- WV	Willow Springs- WILS	Wrightwood- WRWD
West Bay - Santa Ana Heights- N7	Westminster North of 405 & Westminster- 59	Willowbrook- WBRK	Wrigley Area- 5
West Covina- 669	Westminster North of Rancho, S of 405- 58	Wilson Valley- WVLY	Yorba Linda- 85
West Hollywood Vicinity- C10	Westminster South of Westminster,	Wilsona Gardens- WILG	Yucaipa/Calimesa- 269
West Huntington Beach- 15	W of Beach- 60	Winchester-North- 226	Yucca Mesa- 357
West Irvine- WI	Westmorland- WMOR	Winchester-South- 219	Yucca Valley North- 356
West Los Angeles- WLA	Westpark- WP	Windsor Hills- WIND	Yucca Valley Northeast- 355
West Newport - Lido- N8	Westside- 11	Winterhaven- WHVN	Yucca Valley Northwest- 354
West North SFV- WNS	Westwood - Century City- C05	Wofford Heights- WOFH	Yucca Valley Southeast- 353
West Palos Verdes- 170	Whispering Forest- WHIS	Wonder Valley- 372	Yucca Valley Southwest- 352
West Simi- SVW	Whitely Gardens- WHTG	Woodbridge- WB	
West South SFV- WS	Whittier- 670	Woodbury- WD	

## City List By Alphabetical Order (continued on the next page)

29 Palms	Borrego Springs	Coronado	Fountain Valley	Imperial	Lennox	Morro Bay
Acton	Boulder City	Costa Mesa	Four Corners	Imperial Beach	Leona Valley	Mount Laguna
Adelanto	Boulevard	Coto de Caza	Four Points	Imperial City	Lincoln Heights	Mount Olympus
Aerial Acres	Bradbury	Cottonwood Canyon	Fox Hills	Incline Village	Linda Vista	Mount Signal
Agoura	Brawley	Country Club Park	Frazier Park	Indian Hills	Little Rock	Mount Washington
Agoura Hills	Brea	County - Los Angeles	Fremont Valley	Indian Springs	Liano	Mountain Center
Agua Dulce	Brentwood	Covina	French Valley	Indian Wells	Logan Heights	Mountain Mesa
Aguanga	Brundage	Cowan Heights	Fresno	Indio	Loma Linda	Mt Baldy
Alberhill	Buellton	Crenshaw	Fruitvale	Inglewood	Lomita	Murrieta
Alhambra	Buena Park	Crestline	Fullerton	Inyokern	Lompoc	National City
Aliso Viejo	Bullhead City	Creston	Garden Grove	Irvine	Long Beach	Needles
Alpine	Burbank	Cudahy	Gardena	Irwindale	Longview	Neenach
Alpine Forest	Buttonwillow	Cuesta By The Sea	Garey	Isla Vista	Loraine	Newberry Springs
Alta Loma	Cabazon	Culver City	Garlock	Jacumba	Los Alamitos	Newbury Park
Altadena	Cahuenga Pass	Cuyama	Garner Valley	Jamul	Los Alamos	Newhall
Alturas-Modoc County	Calabasas	Cypress	Garnet	Jefferson Park	Los Altos	Newport Beach
Anaheim	Calabasas Highlands	Cypress Park	Garvanza	Johannesburg	Los Angeles	Newport Coast
Anaheim Hills	Calabasas Park	Dana Point	Gaviota	Joshua Hills	Los Feliz	Niland
Angeles Oaks	Caldors Corner	Del Cerro	Gilbert	Joshua Tree	Los Nietos	Nipomo
Antelope Acres	Calexico	Del Kern	Glassell Park	Julian	Los Olivos	Norco
Anza	Caliente	Del Mar	Glen Avon	Juniper Flats	Los Osos	North Edwards
Apache Junction	California City	Del Sur	Glen Helen	Juniper Hills	Lost Hills	North Hills
Apple Valley	Calimesa	Delano	Glen Ivy	Kagel Canyon	Lucerne Valley	North Hollywood
Arcadia	Calipatria	Descanso	Glenbrook	Keene	Lynwood	North Las Vegas
Arleta	Camarillo	Desert Center	Glendale	Kernville	Lytle Creek	North Park (San Diego)
Arrowbear	Cambria	Desert Hot Springs	Glendora	Kings Beach	Malibu	North Shore
Arroyo Grande	Campo	Desert Lake	Glennville	Kramer Junction	Mammoth Lakes	North Tustin
Artesia	Canoga Park	Desert Shores	Glenview	La Canada Flintridge	Manhattan Beach	Northridge
Arvin	Cantil	Devore	Golden Hills	La Conchita	Manteca	Norwalk
Atascadero	Canyon Areas	Di Giorgio	Goleta	La Crescenta	Mar Vista	Norwood Village
Athens	Canyon Country	Diamond Bar	Good Hope	La Habra	Maricopa	Nuevo/Lakeview
Atwater	Canyon Lake	Dove Canyon	Gorman	La Habra Heights	Marina del Rey	Oak Glen
Atwater Village	Cardiff by the Sea	Downey	Granada Hills	La Jolla	Mayfair	Oak Hills
Avalon	Carefree	Duarte	Grand Terrace	La Mesa	Maywood	Oak Park
Avila Beach	Carlsbad	Dulzura	Grapevine	La Mirada	Mcfarland	Oak View
Avondale	Carmel Valley	Eagle Park	Greeley	La Palma	Mckittrick	Oasis
Azusa	Carmelian Bay	Eagle Rock	Green Valley	La Puente	Mead Valley	Oban
Baker	Carpinteria	East Bakersfield	Green Valley Lake	La Quinta	Meadowbrook	Ocean Beach (San Diego)
Bakersfield	Carson	East Los Angeles	Greenacres	La Sierra	Meadows Field	Ocean Park
Baldwin Hills	Carson City	East San Diego	Grover Beach	La Tuna Canyon	Mecca	Oceano
Baldwin Park	Casa Conejo	Echo Park	Guadalupe	La Verne	Meiners Oaks	Oceanside
Ballard	Casmalia	Edison	Guatay	Ladera Heights	Menifee	Ocotillo
Banning	Castaic	Edward	Hacienda Hts	Ladera Ranch	Mentone	Oildale
Bard	Castellammare	Edwards	Hancock Park	Laguna Beach	Mesa	Ojai
Bardsdale	Cathedral City	El Cajon	Harbor City	Laguna Hills	Mettler	Olancho
Barstow	Cayucos	El Centro	Harmony	Laguna Niguel	Midway City	Old Canyon
Bassett	Cerritos	El Cerrito	Havasu City	Laguna Woods	Mint Canyon	Old Town (San Diego)
Baywood Park	Chandler	El Mirage	Havilah	Lake Arrowhead	Mira Loma	Olive View
Bear Valley Springs	Channel Islands Beach	El Monte	Hawaiian Gardens	Lake Balboa	Mira Mesa	Olympic Village
Beaumont	Charter Oak	El Nido	Hawthorne	Lake Elizabeth	Mira Monte	Ontario
Bel Air	Chatsworth	El Porto	Heber	Lake Elsinore	Miraleste	Onyx
Bell	Cherry Valley	El Rio	Helendale	Lake Forest	Miramar	Orange
Bell Canyon	Cheviot Hills	El Segundo	Hemet	Lake Havasu	Mission Hills (San Diego)	Orange Park Acres
Bell Gardens	China Lake	El Sereno	Henderson	Lake Hollywood	Mission Hills	Orcutt
Bellflower	Chino	Encinitas	Hermosa Beach	Lake Hughes	(San Fernando)	Ortega Mountain
Berkeley	Chino Hills	Encino	Hesperia	Lake Isabella	Mission Hills Santa Barbara	Otay Mesa
Bermuda Dunes	Cholame	Escondido	Hidden Hills	Lake Los Angeles	Mission Valley	Outside Area (Inside Ca)
Beverly Hills	Chula Vista	Estrella	Higgle Grove	Lake Mathews	Mission Viejo	Outside Area (Outside Ca)
Big Bear	City Of Industry	Fair Oaks Ranch	Highland	Lake Nacimiento	Modjeska Canyon	Oxnard
Big Mountain Ridge	City Ranch	Fairmont	Highland Park	Lake Sherwood	Mojave	Pacific Beach (San Diego)
Big Pines	City Terrace	Fallbrook	Hillcrest Center	Lakeside	Moneta	Pacific Grove
Big River	Clairemont Mesa	Falling Springs	Hilltop	Lakeview	Monoith	Pacific Palisades
Big Rock	Claremont	Faria Beach	Hollydale	Lakeview Terrace	Monrovia	Pacoima
Bloomington	Coachella	Fawnskin	Hollywood	Lakewood	Montclair	Pahrump
Blythe	Colton	Felcity	Hollywood Hills	Lamont	Monte Nido	Pala
Bodfish	Commerce	Fellows	Hollywood Hills East	Lancaster	Montebello	Palisades Heights
Bombay Beach	Compton	Fernwood	Holtville	Landers	Montecito	Palm Desert
Bonds Corner	Coos Bay	Fillmore	Homeland	Lang	Montecito Heights	Palm Springs
Bonita	Cornell	Flagstaff	Homewood	Las Flores	Monterey Hills	Palmdale
Bonsall	Corona	Florence	Honolulu	Las Vegas	Monterey Park	Palms
Boron	Corona del Mar	Fontana	Hornbrook	Las Vegas	Montrose	Palo Verde
		Forest Falls	Huntington Beach	Lawndale	Moorpark	Palomar Mountain
		Forrest Park	Huntington Park	Lebec	Moreno Valley	Palos Verdes Estates
			Hyde Park	Leimert Park	Morningside Park	Palos Verdes Peninsula
			Idyllwild	Lemon Grove	Morongo Valley	Panorama City



# Listing Input Form: Business Opportunity

All required fields are indicated with an asterisk \*

## City List By Alphabetical Order

Paradise	Porterville	Roosevelt	Santa Maria	South San Francisco	Toluca Lake	Wasco
Paradise Hills	Portola Hills	Rosamond	Santa Monica	South San Gabriel	Topanga	Weldon
Paramount	Potrero	Rose Park	Santa Paula	South San Jose Hills	Topanga Park	West Covina
Park Hills Heights	Poway	Rosemead	Santa Rosa	Sparks	Torrance	West Hills
Parker	Pozo	Rosewood	Santa Ynez	Spring Valley	Trabuco Canyon	West Hollywood
Parklabrea	Prescott	Rossmoor	Santa Ysabel	Stallion Springs	Trona	West Los Angeles
Pasadena	Pumpkin Center	Rowland Heights	Santee	Stanton	Tropico Village	Westchester
Paso Robles	Quail Valley	Rubidoux	Saticoy	Staterline	Trousdale Estates	Westlake Village
Pauma Valley	Quartz Hill	Running Springs Area	Saugus	Stevenson Ranch	Truckee	Westminster
Pearblossom	Rainbow	Sacramento	Sawtelle	Stockdale	Tucson	Westmorland
Pearland	Ramona	Sage	Scottsdale	Stockton	Tujunga	Westwood - Century City
Pearsonville	Ranchita	Salton City	Scripps Miramar	Stockton City	Tupman	Whitely Gardens
Pebble Beach	Rancho Bernardo	Salton Sea Beach	Seal Beach	Sugar Loaf	Tustin	Whitewater
Pedley	(San Diego)	San Bernardino	Sedco	Sulpher Springs	Unincorporated	Whittier
Penngrove	Rancho California	San Buenaventura	Sedona	Summerland	Universal City	Wilderville
Peoria	Rancho Cucamonga	San Carlos	Seeley	Sun City	University City	Wildomar
Perris	Rancho Dominguez	San Clemente	Sequim	Sun Valley	Upland	Willits
Phelan	Rancho Mirage	San Diego	Shadow Hills	Sun Village	Val Verde Park	Willow Springs
Phillips Ranch	Rancho Palos Verdes	San Dimas	Shafter	Sunland	Valencia	Willowbrook
Phoenix	Rancho Park	San Fernando	Shandon	Sunnymead	Valinda	Wilmington
Pico	Rancho Penasquitos	San Francisco	Sherman Oaks	Sunset Beach	Valley Center	Wilson Valley
Pico Rivera	Rancho Santa Fe	San Gabriel	Sierra Madre	Surf	Valley Glen	Wilsona Gardens
Pine Cove	Rancho Santa Margarita	San Jacinto	Signal Hill	Surfside	Valley Village	Winchester
Pine Mountain	Rancho Vista	San Jose	Silver Lake	Surprise	Valyermo	Windsor Hills
Pine Valley	Randsburg	San Juan Capistrano	Silverado Canyon	Sylmar	Van Nuys (East)	Winnetka
Pinetree	Ravenna	San Luis Obispo	Simi Valley	Sylvia Park	Vandenberg Village	Winterhaven
Pinon Hills	Redlands	San Luis Rey	Simmler	Taft	Vasquez Rocks	Wofford Heights
Pinyon Pines	Redman	San Marcos	Sisquoc	Tahoe City	Venice	Woodcrest
Piru	Redondo Beach	San Marino	Sky Valley	Tahoma	Ventura	Woodland Hills
Pismo Beach	Reno	San Miguel	Sleepy Valley	Tarzana	Verdugo City	Woodside Village
Placentia	Reseda	San Pedro	Smoke Tree Valley	Tecate	Vernon	Woody
Playa del Rey	Rialto	San Simeon	Solana Beach	Tehachapi	Victor Valley	Wrightwood
Playa Vista	Ridgecrest	San Ysidro	Soledad	Temecula	Victorville	Yorba Linda
Point Dume	Ritter Ranch	Sandberg	Solvang	Tempe	View Park	Yucaipa
Point Loma	River Kern	Santa Ana	Somis	Temple City	Villa Park	Yucca Valley
Point Mugu	Riverside	Santa Ana Heights	Sorrento	Templeton	Vista	Yuma
Pomona	Rolling Hills	Santa Barbara	South El Monte	Thermal	Vista Park	Zephyr Cove
Pond	Rolling Hills Estates	Santa Clarita	South Gate	Thousand Oaks	Walnut	
Port Hueneme	Romoland	Santa Fe Springs	South Lake Tahoe	Thousand Palms	Walnut Park	
	Romona	Santa Margarita	South Pasadena	Tierrasanta	Warner Springs	