

# January 2012 CRMLS Training Calendar for Matrix Users

[Click here for Course Descriptions](#)

**RESERVATIONS ARE REQUIRED FOR ALL CLASSES.**

**TO REGISTER CLICK ON THE CLASS NAME FOR THE REGISTRATION FORM FOR ALL AVAILABLE CLASSES**

Monday	Tuesday	Wednesday	Thursday	Friday
<p>23</p> <p><b>South Bay AOR</b> (310) 326-3010 SBAOR Members Only</p> <p><a href="#">Intermediate Matrix</a> 9:30 AM – 10:30 AM</p> <p><a href="#">Advanced Matrix</a> 12:30 PM – 2:30 PM</p> <p><a href="#">Customizing Matrix</a> 2:30 PM – 3:30 PM</p>	<p>24</p>	<p>25</p> <p><b>Web Conference</b></p> <p><a href="#">Global Listing Exchange Webinar</a> 10:00 AM – 11:00 AM</p> <hr/> <p><b>Oroville AOR</b> (530) 533-9112</p> <p><a href="#">Realist 2.0</a> 1:00 PM – 2:00 PM</p> <p><a href="#">Matrix: Tips &amp; Tricks</a> 2:00 PM – 3:00 PM</p>	<p>26</p> <p><b>Inglewood BOR</b> (310) 671-3650</p> <p><a href="#">Basic Matrix</a> 10:00 AM – 12:00 PM</p> <p><a href="#">New CRMLS Features</a> 1:00 PM – 2:00 PM</p> <p><a href="#">How to Create a CMA Report</a> 2:00 PM – 3:00 PM</p> <p><a href="#">Realist 2.0</a> 3:00 PM – 4:00 PM</p> <hr/> <p><b>Lake County AOR</b> (707) 263-9300</p> <p><a href="#">Intermediate Matrix</a> 1:00 PM – 3:00 PM</p> <p><a href="#">Advanced Matrix</a> 3:00 PM – 5:00 PM</p>	<p>27</p> <p><b>Web Conference</b></p> <p><a href="#">Client &amp; Prospect Management Webinar</a> 10:00 AM – 11:00 AM</p> <hr/> <p><b>Desert Communities AOR</b> (760) 365-1145</p> <p><a href="#">Matrix: Searching Techniques</a> 10:00 AM – 11:00 AM</p> <p><a href="#">Matrix: How to Create a CMA Report</a> 11:00 AM – 12:00 PM</p> <p><a href="#">Realist 2.0</a> 1:00 PM – 2:00 PM</p> <p><a href="#">CARETS Commercial</a> 2:00 PM – 3:00 PM</p> <p><a href="#">Global Listing Exchange</a> 3:00 PM – 4:00 PM</p>

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Monday	Tuesday	Wednesday	Thursday	Friday
<p>January 30</p> <p style="text-align: center;"><b>Web Conference</b></p> <p><a href="#">Cloud CMA Webinar</a> 3:00 PM – 4:00 PM</p> <hr/> <p><b>South Bay AOR</b> (310) 326-3010 SBAOR Members Only</p> <p><a href="#">Client &amp; Prospect Management</a> 10:00 AM – 11:00 AM</p> <p><a href="#">New CRMLS Features</a> 11:00 AM – 12:00 PM</p> <p><a href="#">Realist 2.0</a> 1:00 PM – 2:00 PM</p> <p><a href="#">Matrix: How to Create a CMA Report</a> 2:00 PM – 3:00 PM</p>	<p>January 31</p>	<p>1</p> <p style="text-align: center;"><b>Web Conference</b></p> <p><a href="#">Cloud CMA Webinar</a> 10:00 AM – 11:00 AM</p> <hr/> <p><b>The Inland Gateway AOR</b> (951)735-5121</p> <p><a href="#">Listing Management</a> 10:00 AM – 12:00 PM</p> <p><a href="#">Global Listing Exchange</a> 1:00 PM – 2:00 PM</p> <p><a href="#">Matrix: Searching Techniques</a> 2:00 PM – 3:00 PM</p> <p><a href="#">Matrix: Statistics</a> 3:00 PM – 4:00 PM</p> <hr/> <p><b>West San Gabriel Valley AOR</b> (626)288-6212</p> <p><a href="#">Matrix: How to Create a Report</a> 10:00 AM – 11:00 AM</p> <p><a href="#">Realist 2.0</a> 11:00 AM – 12:00 PM</p> <p><a href="#">CARETS Commercial</a> 1:00 PM – 2:00 PM</p> <p><a href="#">Matrix: Tips &amp; Tricks</a> 2:00 PM – 3:00 PM</p>	<p>2</p>	<p>3</p> <p style="text-align: center;"><b>Web Conference</b></p> <p><a href="#">CRMLS: New Features Webinar for Matrix Members</a> 10:00 AM – 11:00 AM</p> <hr/> <p><b>Merced County AOR</b> (209)725-2165</p> <p><a href="#">CRMLS CMA Products &amp; Review of Realist 2.0</a> 8:30 AM – 10:30 AM</p> <hr/> <p><b>Yosemite Gateway AOR</b> (559) 683-2650</p> <p><a href="#">CRMLS CMA Products &amp; Review of Realist 2.0</a> 1:00 PM – 3:00 PM</p>

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Monday	Tuesday	Wednesday	Thursday	Friday
<p>6</p> <p><b>Arcadia AOR</b> (626)446-2115</p> <p><a href="#">Matrix: Searching Techniques</a> 10:00 AM – 11:00 AM</p> <p><a href="#">Global Listing Exchange</a> 11:00 AM – 12:00 PM</p> <p><a href="#">CARETS Commercial</a> 1:00 PM – 2:00 PM</p> <p><a href="#">Matrix: Prospect &amp; Client Management</a> 2:00 PM – 3:00 PM</p> <p><a href="#">Matrix: Statistics</a> 3:00 PM – 4:00 PM</p> <hr/> <p><b>Inland Valleys AOR</b> (951) 684-1221</p> <p><a href="#">Matrix: New Agent 101</a> 10:00 AM – 11:00 AM</p> <p><a href="#">Realist 2.0</a> 11:00 AM – 12:00 PM</p> <p><a href="#">Cloud CMA</a> 1:00 PM – 2:00 PM</p> <p><a href="#">Matrix: Prospect &amp; Client Management</a> 2:00 PM – 3:00 PM</p> <p><a href="#">CARETS Commercial</a> 3:00 PM – 4:00 PM</p> <hr/> <p><b>South Bay AOR</b> (310) 326-3010 SBAOR Members Only</p> <p><a href="#">Global Listing Exchange</a> 10:00 AM – 11:00 AM</p> <p><a href="#">CARETS Commercial</a> 11:00 AM – 12:00 PM</p> <p><a href="#">Basic Matrix and Listing Management</a> 1:00 PM – 5:00 PM</p>	<p>7</p> <p><b>Web Conference</b></p> <p><a href="#">Realist 2.0 Webinar</a> 10:00 AM – 11:00 AM</p> <hr/> <p><b>Citrus Valley AOR</b> (909) 305-2827</p> <p><a href="#">Cloud CMA</a> 10:00 AM – 11:00 AM</p> <p><a href="#">Matrix: Searching Techniques</a> 11:00 AM – 12:00 PM</p> <p><a href="#">Realist 2.0</a> 1:00 PM – 2:00 PM</p> <p><a href="#">Matrix: Customizing Matrix</a> 2:00 PM – 3:00 PM</p> <p><a href="#">CARETS Commercial</a> 3:00 PM – 4:00 PM</p>	<p>8</p> <p><b>South Bay AOR</b> (310) 326-3010 SBAOR Members Only</p> <p><a href="#">CE Intermediate Matrix</a> 9:30 AM – 12:30 PM</p> <p><a href="#">CE Advanced Matrix</a> 1:00 PM – 3:00 PM</p> <p><a href="#">Realist 2.0</a> 3:00 PM – 4:00 PM</p>	<p>9</p>	<p>10</p> <p><b>Inglewood BOR</b> (310) 671-3650</p> <p><a href="#">Intermediate Matrix</a> 10:00 AM – 12:00 PM</p> <p><a href="#">Advanced Matrix</a> 1:00 PM – 3:00 PM</p> <p><a href="#">Global Listing Exchange</a> 3:00 PM – 4:00 PM</p>

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Monday	Tuesday	Wednesday	Thursday	Friday
13	<p style="text-align: center;">14</p> <p style="text-align: center;"><b>South Bay AOR</b> (310) 326-3010 SBAOR Members Only</p> <p style="text-align: center;"><a href="#">Basic Matrix &amp; Listing Management</a> 10:00 AM – 3:00 PM</p> <p style="text-align: center;"><a href="#">Tips &amp; Tricks</a> 3:00 PM – 4:00 PM</p>	<p style="text-align: center;">15</p> <p style="text-align: center;"><b>Web Conference</b></p> <p style="text-align: center;"><a href="#">Cloud CMA Webinar</a> 2:00 PM – 3:00 PM</p> <hr/> <p style="text-align: center;"><b>Burbank AOR</b> (818) 845-7643</p> <p style="text-align: center;"><a href="#">Cloud CMA</a> 10:00 AM – 11:00 AM</p> <p style="text-align: center;"><a href="#">Matrix: Searching Techniques</a> 11:00 AM – 12:00 PM</p> <p style="text-align: center;"><a href="#">CE Intermediate Matrix</a> 1:00 PM – 4:00 PM</p> <hr/> <p style="text-align: center;"><b>Palos Verdes Peninsula AOR</b> (310) 377-4873</p> <p style="text-align: center;"><a href="#">Cloud CMA</a> 10:00 AM – 11:00 AM</p> <p style="text-align: center;"><a href="#">Matrix: Searching Techniques</a> 11:00 AM – 12:00 PM</p> <p style="text-align: center;"><a href="#">CE Intermediate Matrix</a> 1:00 PM – 4:00 PM</p> <hr/> <p style="text-align: center;"><b>The Inland Gateway AOR</b> (951)735-5121</p> <p style="text-align: center;"><a href="#">Realtor Property Resource</a> 10:00 AM – 12:00 PM</p>	<p style="text-align: center;">16</p> <p style="text-align: center;"><b>East Valley AOR @ Redlands</b> (909) 792-4818</p> <p style="text-align: center;"><a href="#">Intermediate Matrix</a> 10:00 AM – 12:00 AM</p> <p style="text-align: center;"><a href="#">Advanced Matrix</a> 1:00 PM – 3:00 PM</p> <p style="text-align: center;"><a href="#">CARETS Commercial</a> 3:00 PM – 4:00 PM</p> <hr/> <p style="text-align: center;"><b>Montebello District BOR</b> (323)721-6623</p> <p style="text-align: center;"><a href="#">Cloud CMA</a> 10:00 AM – 11:00 AM</p> <p style="text-align: center;"><a href="#">Matrix: Searching Techniques</a> 11:00 AM – 12:00 PM</p> <p style="text-align: center;"><a href="#">CE Intermediate Matrix</a> 1:00 PM – 4:00 PM</p> <hr/> <p style="text-align: center;"><b>South Bay AOR</b> (310) 326-3010 SBAOR Members Only</p> <p style="text-align: center;"><a href="#">Matrix: Prospect &amp; Client Management</a> 10:00 AM – 11:00 AM</p> <p style="text-align: center;"><a href="#">Basic Matrix</a> 11:00 AM – 1:00 PM</p> <p style="text-align: center;"><a href="#">Listing Management</a> 1:00 PM – 5:00 PM</p> <hr/> <p style="text-align: center;"><b>Southwest Riverside AOR</b> (951) 735-5121</p> <p style="text-align: center;"><a href="#">Matrix: New Agent 101</a> 10:00 AM – 11:00 AM</p> <p style="text-align: center;"><a href="#">Realist 2.0</a> 11:00 AM – 12:00 PM</p> <p style="text-align: center;"><a href="#">Cloud CMA &amp; Matrix: How to Create a CMA Report</a> 1:00 PM – 2:00 PM</p> <p style="text-align: center;"><a href="#">Matrix: Prospect &amp; Client Management</a> 2:00 PM – 3:00 PM</p> <p style="text-align: center;"><a href="#">CARETS Commercial</a> 3:00 PM – 4:00 PM</p>	<p style="text-align: center;">17</p> <p style="text-align: center;"><b>Web Conference</b></p> <p style="text-align: center;"><a href="#">Matrix Searching Techniques Webinar</a> 10:00 AM – 11:00 AM</p>

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<p>20</p> <p style="text-align: center;"><b>President's Day CRMLS is Closed</b></p>	<p>21</p> <p style="text-align: center;"><b>South Bay AOR</b> (310) 326-3010 SBAOR Members Only</p> <p style="text-align: center;"><a href="#">CE Intermediate Matrix</a> 9:30 AM – 12:30 PM</p> <p style="text-align: center;"><a href="#">CMA Suite: Cloud CMA, Realist 2.0 CMA &amp; Matrix CMA</a> 1:00 PM – 3:00 PM</p>	<p>22</p> <p style="text-align: center;"><b>Web Conference</b></p> <p style="text-align: center;"><a href="#">Prospect &amp; Client Management Webinar</a> 10:00 AM – 11:00 AM</p> <hr/> <p style="text-align: center;"><b>CRMLS OFFICE</b> (909) 845-7643</p> <p style="text-align: center;"><a href="#">CMA Suite: Cloud CMA, Realist 2.0 CMA &amp; Matrix CMA</a> 10:00 AM – 12:00 PM</p> <p style="text-align: center;"><a href="#">Realist 2.0</a> 1:00 PM – 2:00 PM</p> <p style="text-align: center;"><a href="#">Matrix: Searching Techniques</a> 2:00 PM – 3:00 PM</p>	<p>23</p> <p style="text-align: center;"><b>South Bay AOR</b> (310) 326-3010 SBAOR Members Only</p> <p style="text-align: center;"><a href="#">Basic Matrix &amp; Listing Management</a> 10:00 AM – 3:00 PM</p> <p style="text-align: center;"><a href="#">Matrix: Statistics</a> 3:00 PM – 4:00 PM</p> <hr/> <p style="text-align: center;"><b>Lake County AOR</b> (707) 263-9300</p> <p style="text-align: center;"><a href="#">Intermediate Matrix</a> 1:00 PM – 3:00 PM</p> <p style="text-align: center;"><a href="#">Advanced Matrix</a> 3:00 PM – 5:00 PM</p>	<p>24</p> <p style="text-align: center;"><b>Web Conference</b></p> <p style="text-align: center;"><a href="#">Realtor Property Resource Webinar</a> 10:00 AM – 11:00 AM</p> <hr/> <p style="text-align: center;"><b>Desert Communities AOR</b> (707) 365-1145</p> <p style="text-align: center;"><a href="#">Wyldfyre</a> 10:00 AM – 12:00 PM</p>
<p>27</p>	<p>28</p> <p style="text-align: center;"><b>South Bay AOR</b> (310) 326-3010 SBAOR Members Only</p> <p style="text-align: center;"><a href="#">Listing Management</a> 10:00 AM – 12:00 PM</p> <p style="text-align: center;"><a href="#">Realist 2.0</a> 1:00 PM – 2:00 PM</p> <p style="text-align: center;"><a href="#">Customizing Matrix</a> 2:00 PM – 3:00 PM</p>	<p>29</p> <p style="text-align: center;"><b>Web Conference</b></p> <p style="text-align: center;"><a href="#">Realist 2.0 Webinar</a> 10:00 AM – 11:00 AM</p>		